

Dutch Dairy Development Partners





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Development
Partners**





DUTCH DAIRY DEVELOPMENT PARTNERS

With a comprehensive programme focussing at the total dairy value chain the Dutch Dairy Development Partners aim to be a 'one stop shop' for everything involving dairy. The programme is supported by Agency NL, part of the Dutch government, with major input of the Dutch members. During the project the consortium undertook in the first year research into the demand for dairy in Kenya and Uganda as well as the needs of local producers and processors. Further activities include round table sessions, incoming and outgoing trade missions, matchmaking activities, and the implementation of pilot projects (demonstration/ trainingsfarm). During all these activities the Dutch consortium members will be working in tandem with local partners. This 2g@there programme dairy involves both a business as well as a societal aspect. While the consortium members are looking for business opportunities they are also contributing to increased food security and higher food safety standards.

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FRIESLAND CAMPINA



FrieslandCampina plays an important role in providing food for hundreds of millions of people all over the world on a daily basis. FrieslandCampina's products include dairy-based beverages, infant & toddler nutrition, cheese, butter, cream, desserts and functional dairy-based ingredients. In addition to consumer products FrieslandCampina also supplies professional customers, the food industry and the pharmaceutical sector.

Together with our member dairy farmers, we are milk experts who are continually expanding our knowledge of the applications of milk. Such knowledge extends from the quality of the pasture land on which the cows graze to the marketing of tasty cheeses, healthy milk-based drinks and the best possible ingredients for the food and pharmaceutical industries and all steps in between. We deliver healthy food, every day.

Friesland Campina

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INTERCOMMERCE

InterCommerce BV is an International family owned Trading Company based in the North of the Netherlands, who have for the last 25 years specialised in the import and export of construction, agriculture and logistical vehicles and machines. We have made many solid contacts throughout the existence of our company; because of this we have not only an ever increasing amount of new customers but a large amount of return customers which is something that pleases us greatly.

InterCommerce

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VAN DEN HEUVEL DAIRY AND FOOD EQUIPMENT



Van den Heuvel Dairy & Food Equipment is specialised in the supply of production lines for the dairy and liquid food processing industry. The company enjoys a world-wide reputation for carrying out the most advanced international projects. All our equipment, from single components to entire production lines, comprises of custom-made expert work and complies with the latest European directives.

Van Den Heuvel

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THE FRIESIAN

The Friesian is a dynamic, growing, result oriented and innovative dairy development company acknowledging a heritage of 120 years of international experience. In addition to dairy consultancy, the Friesian (under the trading name 'the Friesian Agro Consultancy b.v.')

can also assist companies to successfully realize new investment projects to increase their export volume, realize start-up production and turnover through joint ventures or acquisitions in emerging markets.

The Friesian

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CRV



CRV is an international company in the field of cattle improvement. This includes the development, production, and sales of genetic and information products. But also services such as breeding guidance, dairy product registration, and artificial insemination. CRV has over 50000 customers in more than 40 countries. CRV has offices in the Netherlands (HQ), Belgium, Luxemburg, Germany, the Czech Republic, Spain, Brazil, New Zealand, the United States, Australia, and South Africa.

CRV BV

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The specialists in goatfarming and cheesemaking

EK CHEESE

EK cheese is a Dutch consultancy company specialized in the goatfarming and cheese making sector. Our philosophy is to control the whole chain from healthy cattle to satisfied customers. EK cheese can build on more than 30 years of experience in cheese making . The experience has been born in the operating company "Klaverkaas". Klaverkaas operates own farms with cows and goats and owns a cheese factory where the milk is converted in high quality cheese for the local and international market.

EK Cheese

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BLES DAIRIES



Experienced and specialised. Two words that are synonymous with Bles Dairies. Since 1990 we have developed into a professional company that knows its facts, and we have gained a reputation as one of the fastest growing Dutch-based exporters of dairy cattle. We are specialised in the main field of dairy farming and cattle breeding and have three divisions: livestock, genetics and dairy development

Bles Dairies

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AGRITERRA

Agriterra is an agri-agency; a development agency founded and steered by the main Dutch farmer organizations and cooperatives focusing on supporting farmer organizations, cooperatives and farmer-led businesses in Africa, Asia and South America.

Agriterra has a long-standing track record in organisation development of farmer organisations and business development of agricultural cooperatives in developing countries and provides them with tailored peer-to-peer

technical assistance and management support. These services are focussing mainly on improving general management, corporate governance, financial management and operations of cooperatives to enable them to:

- Develop sound and bankable business plans
- Improve their business performance;
- Have access to capital
- Rely on technical support and backstopping

Agriterra is strong in facilitating peer-to-peer linkages and discloses the knowledge and expertise of cooperatives, farmer-led business and farmer organizations in the Netherlands in order to solve business challenges of their peers in emerging economies.

Agriterra

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SNV



SNV is a Dutch non-profit development organisation that is present in over 30 countries worldwide. SNV Kenya and SNV Uganda are active in agricultural value chains including dairy, water and sanitation and renewable energy. In the dairy sector SNV Kenya and Uganda support producers and processors to enhance good managing practices, for increased efficiency and profitability of business operations.

This is amongst others done by facilitating access to knowledge, expertise and finance.

SNV also supports industry associations for reforms in the policy and regulatory framework, that would lead to a more conducive enabling environment for investors in the dairy value chain.

Lastly SNV supports build up and sharing of sector information and data that will assist (potential) investors – national and international - to make informed decisions for doing business in the East African dairy sector.

SNV Head Office

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WUR

To explore the potential of nature to improve the quality of life'. That is the mission of Wageningen UR (University & Research centre). A staff of 6,500 and 10,000 students from over 100 countries work everywhere around the world in the domain of healthy food and living environment for governments and the business community-at-large.

WUR

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PTC +



Based in the Netherlands but with a global reach and a world-class reputation, PTC+ is a practical training centre for agriculture, horticulture and animal husbandry. Each year, we train thousands of students and mid-career professionals from all over the world. We help them acquire the knowledge and skills to tackle the challenges they face.

PTC +

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COW HOUSE

Cowhouse International BV is an independent supplier of quality international products for cowsheds that aims to optimise the health and well-being of cows so the milk production is improved significantly in a natural way.

Cow House

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SLOTEN



Sloten is an international leading young animal nutrition company. Our innovative feeds are designed to provide young animals with a good start and healthy development. A multitude of customers in more than 60 countries across the globe are familiar with our trusted brands Sprayfo, Nuklospray and Spraymes. We have proven quality for over 50 years.

Sloten B.V.

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NABC

The Netherlands-African Business Council is a private sector foundation, established in 1946 by a number of Dutch companies with a commercial interest in Africa. NABC continuously supports its member companies by actively seeking opportunities and relevant contacts. We support business by organizing trade missions, seminars, investment days and long term programmes in specific sectors.

NABC initiates, facilitates and supports the Dutch Dairy Development programme. NABC is the coordinator of the entire programme.

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Netherlands-African Business Council

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