

# **Dutch Dairy Pavilion**

14<sup>th</sup> African Dairy Conference & Exhibition 22-24 August, 2018 Nairobi, Kenya



Dutch technology, knowledge, and experience for a successful African dairy sector

#### Organized by:





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### **Preface**



**Frans Makken** Ambassador Embassy of the Kingdom of the Netherlands in Kenya

"The Dutch Dairy Pavilion provides an excellent opportunity for all stakeholders in the dairy value chain to broaden their network, exchange information and knowledge, while doing business".

It is an honour to introduce the companies and organizations that are participating in the Dutch Dairy Pavilion at the 14th edition of ESADA's African Dairy Conference and Exhibition (AfDA) in Nairobi, Kenya.

In 2017, 17,500 dairy farmers with 1.7 million cows, produced 14.3 billion kilograms of milk in the Netherlands. The dairy industry in the Netherlands generates a total value worth of 7.7 billion Euro and 65% of the production is for export. Next to exporting our produce, the Netherlands also exports its knowledge and best practices to the world through enterprises that identify opportunities in the dairy sector abroad and investments in partnerships.

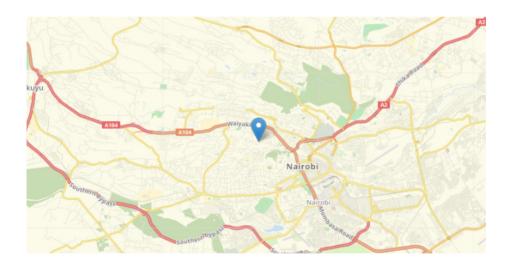
Historically, the Netherlands and Kenya have a strong business relationship. Dairy is one of the sectors in which the Netherlands has been an important partner for many years. This year's participation of 25 Kenyan and Dutch organizations and companies in the Pavilion, shows the commitment of the Netherlands government and many Dutch and Kenyan companies to further strengthen the cooperation between our private businesses and to contribute to more successful and safe supply chains in the dairy sector in Kenya.

The Dutch Dairy Sector and its many input suppliers and service providers, including financial institutions, training and research, have a high reputation with regard to quality of products and transfer of knowledge. The Dutch Dairy Sector is internationally oriented and East and Southern Africa will soon become the new frontier for global dairy development. Our Embassy, and the Netherlands' Embassies in other countries in this region, actively promote and support Dutch dairy stakeholders to invest and forge business linkages in the East and Southern Africa dairy sector.

Partly this is facilitated by the various dairy programmes funded by the Dutch Government. In these programmes the Dutch private sector works together with organizations like SNV, Agriterra, Wageningen University, Rabobank Foundation, PUM and other Dutch and East and South African stakeholders.

In Kenya we support the Kenya Market-led Dairy Development Programme, which is implemented by SNV and aims to contribute to the development of a competitive, market-driven and private sector-led Kenyan dairy sector, with beneficiaries across the value chain. In this programme, international business-to-business pilots are an important pillar and have already produced successful business cases in fodder packaging, quality based milk-payment and dairy advisory. Next to this programme the Embassy supports Dutch companies, initiates research in the dairy sector and encourages young Kenyans to study in the Netherlands.

The Dutch Dairy Pavilion provides an excellent opportunity for all stakeholders in the dairy value chain to broaden their network, exchange information and knowledge, while doing business. The Embassy of the Kingdom of the Netherlands is proud to play an active role in facilitating this process of networking and learning and we look forward to welcome you at the Dutch Dairy Pavilion.



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### **About NABC**



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The Netherlands-African Business Council (NABC) is the leading network organization promoting business between the Netherlands and Africa. Established in 1946 by a number of Dutch companies with commercial interests in Africa, NABC has grown into a network with more than 400 members comprising a mix of both Dutch and African companies, knowledge institutions, NGOs, and authorities.

The NABC is also a founding member of the European Business Council for Africa and the Mediterranean (EBCAM). This network consists over more than 2,500 European companies and plays an important role in promoting trade and investment relations between European and African countries.

Due to our extensive experience in bilateral trade and investment promotion. in combination with our rich variety of members, the NABC offers an effective platform for companies seeking to expand their business relations and explore their intercontinental business opportunities. We support our members' ambitions through a range of key activities, such as the organization of incoming and outgoing trade missions, high-level conferences, and frequent networking events. We moreover take pride in providing our members with customized support through a variety of services, including market research, problem-solving, and matchmaking.

## **Dutch Dairy at a Glance**



### 3R Kenya Project (African Center for **Technology Studies**)



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The 3R (robust, reliable resilient) - from 'Aid to Trade' project is a 3.5 years initiative implemented by Wageningen University & Research in the Netherlands, in collaboration with various Kenyan partners. It is funded by the Embassy of the Netherlands in Kenya (EKN).

The 3R project aims to draw lessons from EKN Agriculture and Food and Nutrition Security projects. It studies ventures that develop innovative business solutions to drive competitive agri-food sectors in Kenya - with a focus on dairy, horticulture and aquaculture sectors. In dairy, the project focuses on fodder solutions, quality assurance, and inclusive service support models.

### Agriterra



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Agriterra's expertise is advice and technical aid in entrepreneurship, business planning, financial management and day-to-day management. Cooperatives thus become capacitated for developing their own business case and investment. This mitigates risks for potential financiers and as such improves cooperative's access to finance. By collaborating with peer advisers from its extensive network of agribusiness cooperatives, Agriterra is able to offer top-quality expertise that is tailored to the specific advice needs of the cooperative.

An important feature is that Agriterra's activities are always about change. Cooperatives need to change if they want to improve their economic performance and increase the benefits for the farmers. This often concerns changes in business strategy. These changes in business approach also require the organisation to change: i.e. with regard to new competencies, internal governance, increasing own equity (internal capitalisation) and increasing member commitment. This process of change is vital and will be the start of a trajectory.

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Attro Trading provides efficient Dutch solutions to emerging economies, especially to Africa. Our mission is to help our clients' business flourish and create impact. We supply affordable and innovative equipment and technical solutions to companies in agro-food, logistics and construction.

The history of Attro Trading goes back to the mid nineties. We have our roots in agriculture and are experts in logistics. Since 2014 we fully concentrate on export to Africa. Our alliance with EMSA Emerging Markets Africa (expert in Africa business development and investment financing since 2006) allows us to provide our clients a full service proposition: from business development, to financing and turn-key project implementation and full range of equipment supply. Our track record is impressive and comprises of around 20 African countries.

For companies in agriculture we are able to cover all areas of the business: farming equipment, animal housing equipment, feeding systems, milking equipment, milk collection systems, storage and logistics equipment and processing equipment. Especially for milk production and dairy companies we have a set of innovations that will boost productivity: efficient and sustainable stable solutions, cost-effective milking solutions and renewable energy climatized storage solutions.

Attro Trading understands African challenges and provides efficient solutions from the Netherlands.

### Bles Dairies East Africa Ltd.



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Bles Dairies East Africa Ltd is a dairy development company, specialized in genetics, supply of high quality pedigree dairy livestock, consultancy and practical training in the field of milk production and the milk dairy value chain between dairy farm and dairy processor e.g. fresh milk collection, milk quality control & assurance and milk payment systems. Also business planning of large scale dairy farming operations – including financial feasibility studies – are part of the consultancy services.

Bles Dairies EA was established in Kenya in 2016 and registered under the Companies Act as a Limited Company and has its office in Eldoret. Bles Dairies EA is an affiliate of the Dutch based Bles Dairies, which has its head quarter in Leeuwarden, The Netherlands. This company has a long track record in dairy, originating from a dairy farming enterprise during the previous centuries. The company is currently a reputed dairy company with international reputation. Under the theme of "World Wide in Dairies" it provides its genetics, livestock and consultancy services all over the world and has offices in Russia and China. A detailed presentation of the company and its activities can be seen at its website www.bles-dairies.nl

### Cowsoko



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Founded in 2015, Cowsoko is a Kenyan based company working, in partnership with a network of skilled experts and progressive farms across the country to pioneer a knowledge-based dairy farming culture. Through our online portal, Cowsoko, support thousands of individuals and organizations start and run successful farming business through online sale of high quality livestock, training and consultancy, and a range of targeted marketing solutions for businesses engaged in livestock value chains.

Cowsoko envisions a society where the skills, expertise and market information needed to succeed in farming is available to anyone willing to learn them. With a rich database of farmers and over 2000 daily users across our platforms, Cowsoko has supplied thousands of animals, and is currently supporting over 15 businesses and farmer organization with a range of training and marketing solutions. We work with a team of 50 experts distributed across the country to ensure farmers get all the information, skills and training they need to manage their cows profitably.

## Dejirene Enterprises Ltd.



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...serving dairy farmers

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Dejirene Enterprises limited is a company established in 2015 by Eric de Jong from the Netherlands and Irene Jepkoech from Kenya as the directors. The main objective of the company is to boost agricultural production in the dairy and crop sector. This will be achieved through supply of quality machines, proper training on maintenance and use. We have two main businesses: importation of farm machinery and dairy consultancy. Our main goal is to become a one-stop-shop for the Kenyan dairy farmer (small- and large-scale farmer) who wants to farm with European/worldwide standards.

We import a range of farm machines from the Netherlands and the rest of Europe which includes: tractors, forage harvesters, mowers, rakes, balers, trailers, chisels, ploughs, planters, dairy barn implements (head locks/water troughs/feed troughs/cubicle separators/stalls), processing machines, pasture fencing systems, irrigation systems, silage covers, hoof trimming equipment etc. We are in partnership with a Dutch company, supplying milking machines and cooling tanks: AGRIPOORT which supplies us with different sizes of milk cooling tanks, used milking machines (De Laval), supply of spare parts and general information on brands of milking parlors.

We also import concentrate premix for the formulation of dairy meal. We are in cooperation with a high quality Dutch feed supplier known as CHAMPRIX. We also sell milk replacers for the calves and this comes with full training and follow up on use. Our consultation ranges from on-farm-trainings to business plans, strategic plans / fodder plans. We work together with local experts who are well trained by Dutch professionals.

## EuroDairy Equipment Ltd.



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EuroDairy Equipment Limited was incorporated in 2017 in Kenya. The company imports and installs European high-quality dairy farm solutions and equipment. EuroDairy boost of an unparalleled understanding of the needs of cows and the farmer's challenges. The Company offers a wide range of solutions for milking, storage, general cow comfort and hygiene among numerous other barn and dairy farm solutions. EuroDairy recognizes that the farmer's cows are money makers! EuroDairy is the official dealer for Mueller milk cooling tanks in Kenya. The company supplies new and reconditioned European equipment ranging from milking parlors, Bucket milking systems, milk cooling tanks, vacuum pumps, spare parts and dairy farm accessories.

For quality installations EuroDairy uses De Laval accessories and equipment for milking solutions. These brands are certified for quality milk handling and quarantee the highest level of hygiene in the management during harvesting and postharvesting. Cow comfort is not a product or a tool; it is what is what happens in and around the barn 24 hours a day; 7 days a week. Farmers cannot buy comfort directly but EuroDairy have products that can help in making cows comfortable.

The EuroDairy technical team has over 30 years of experience gained mainly in Europe with installations done around the world. EuroDairy works hand in hand with its principal partner Kanters Holland Bv. This ensures that our customers enjoy premier after sales technical support. We provide preventive maintenance services and stock sufficient spare parts to support our customers round the clock with minimum downtime

### Feed & Fodder



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Feed & Fodder is founded by a group of 6 investors who want to change the story of good quality forages for high yielding dairy cows at affordable prices. We have fodder available for dairy cows at all times, even during periods of drought. We harvest and wrap in economic bales and sizes for all farmers (approximately 350 KG).

We sell compacted, wrapped, ready-to-use-silage. We contract farmers to grow maize for silage. Feed & Fodder provides high quality maize convenient packages at competitive prices. We also specialize in providing technical advice on optimal fodder production planning and feed rations for dairy cattle.

Finally, we offer advice on the cultivation of high yielding maize.

## Kenya Biogas Program



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Kenya Biogas Program (KBP) is the National Implementing arm in Kenya, for the Africa Biogas Partnership Program-ABPP. The program is mandated to facilitate development of self-sustaining and commercially viable domestic biogas sector in Kenya. KBP focuses on influencing the Energy and Agriculture sector (covering both livestock and crops). Our investment in promoting Biogas and Bioslurry use is at the center of the transition to sustainable energy economy while: reducing pollution and greenhouse gas emissions, minimizing waste and inefficient use of natural resources, maintaining biodiversity, and enhancing energy security KBP has three main interventional areas, these are; affordability challenge, where we have managed through innovation to influence a price range of the between USD 500-1000 for a 4CM -12CM digester sizes.

We also facilitate market development through establishment of marketing and credit hubs for biodigesters, the program has established twenty two marketing hubs across the country. Our third intervention is around quality management, where KBP has put together quality control measures that seek to ensure reduced rate of nonfunctional systems across the country. KBP works with a group of quality service providers (QSP), field monitors promoting after sale service delivery, biogas extension service providers, and a national customer care service center.

## Miavit Kenya Ltd.



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Miavit is a producer of a wide variety of animal feed products for modern animal nutrition. Our head office and production sites are based in Germany mainly, besides we are producing in Spain. We are in the market for more than 50 years and are working on the philosophy of "prevention instead of medication".

We are active in more than 90 countries worldwide. Beginning of 2017 we have opened a sales office in Nairobi to better serve the East African market.

### Mueller



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## **MUELLER**

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Worldwide specialist for cooling, heating and heat transfer systems. For more than 70 years, Mueller has been a reliable, global partner for both milk producers and the dairy processing industry. The company is well known for their high quality milk cooling and storage solutions, technical assistance and support.

At this moment Mueller is exporting new and used milk cooling tanks to more than 50 countries all over the world. Furthermore, the company develops, designs and installs Milk Collection Points in Africa and Asia, in cooperation with (local) milk processors, government and non-governmental organizations.

Another raw milk cooling solution developed by Mueller, is the Solar Cooler, for small scale dairy farmers. The cooling unit works on solar power, and enables producers to preserve the quality of their fresh dairy. Which results in less dairy waste.

#### Why Mueller?

- Milk cooling is our core business
- More than 70 years of experience
- Reliable investment & low costs of ownership
- High quality, innovative and durable
- Attractive part exchange scheme
- Spare parts readily available at all times
- Worldwide distributor network

#### The Olive Marketing & Publishing Co. Ltd.



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### **Cow**Signals®

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The Olive Marketing and Publishing Co. Ltd. is a wholly owned Kenyan company whose passion is to publish practical and agricultural learning materials. Together with Roodbont Publishers B.V. and CowSignals Training Company of the Netherlands. these companies have jointly published the East African editions of CowSignals advanced and CowSignals basic books and are now available for the East African dairy farmer. These books are authored by Jan Hulsen, a senior Dutch Veterinary surgeon and co-founder/ director of CowSignals Training company in Netherlands and contextualised for the East African market by local dairy experts at our leading Kenyan universities.

To optimize the CowSignals effects in East Africa, the company organizes for book promotion lectures and training to dairy farmers. The lectures and trainings offer a totally new way of dairy cow management, both informative and in a pleasant way. Certified CowSignals Master Training Courses are offered at Egerton University in Kenya and are conducted by highly qualified experts from the Netherlands. Only CowSignals Certified Trainers and Advisors are authorized and licensed to conduct CowSignals Training programmes in their respective East African countries. For the East African dairy farmers, a new translated Kiswahili edition of CowSignals The Basics will be available from November 2018.

The Olive Marketing and Publishing Co. Ltd. is the coordinator of both Roodbont Publishers B.V. and Cowsignals Training Co. Ltd. activities in East Africa.

## Perfometer Agribusiness Ltd.



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Established in the year 2013, Perfometer is an agribusiness advisory and consulting company that specializes in dairy investments. We are based in Nairobi, but also have a regional (EA) reach. We are a team of skilled advisors offering services to dairy investors as well as development organizations.

Our skill sets include dairy economics, husbandry, fodder agronomy, cow barn architecture, agri-financials & project management. We offer: dairy master plans, dairy farm benchmarks, cow barn supervisions, and academy of dairy managers and investors. Perfometer works with various other stakeholders in the dairy sector to convene the Dairy Investors Forum. We also produce the Dairy World Magazine.

### Policy & Market Options Ltd.



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Policy and Market Options is a non-profit organization registered in Kenya as a Company limited by quarantee. We have over 10 years' experience working in Agricultural value chains and specifically in dairy, horticulture and extensive livestock. We offer dairy farming support and advisory services. Currently we run projects on behalf of development organizations including SNV, Netherlands Development Organization and the Danish Embassy among others.

We have a commercial arm of our company where we offer dairy advisory services and sell various farm inputs including cow mats, milking machines and mineral supplements from different companies. Currently we are agents of Miavit in the Mt. Kenya region where we have worked with dairy farmers over the past 5 years and have a wide client base with a high demand for dairy inputs. We are also open for partnerships with other companies seeking to enter the Kenyan market.

### ProDairy E.A. Ltd.



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#### Our Focus

We support dairy farmers to become more sustainable. We encourage farmers to run their farms in a professional way and be profitable at the same time. By embracing the Dutch dairy farm technology, we have introduced state of the art cow barn equipment and designs suited for maximum cow comfort. We advise, design and supply all the needs for cow comfort. We are a one stop solution to make farming easy and sustainable.

#### Cow House Design

We do master planning for dairy farms, farm barn designs, advise and sale of barn equipment, livestock housing products and cow comfort solutions. We have design plans that are extendable and can house a herd from 3 milking cows all the way to 500 or more milking cows.

#### Consultancy

We have in-depth industry knowledge and experience which allows us to offer successful training and advise to professional dairy farmers to satisfy their needs in ensuring cow comfort which in-turn gives more productive cows and happy farmers.

#### Farmers Training

Dairy farmers learn practical farm management skills, on farm fodder production and storage, record keeping, farm budgeting among others. We are working with Netherlands based SNV and Global Agricultural Development to spearhead intensive training to bring transformation in the dairy sector.

### **PUM Netherlands Senior Experts**



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#### About PUM Netherlands senior experts

PUM is the largest private-to-private, volunteer development agency of the Netherlands providing professional assistance from entrepreneurs to entrepreneurs in developing countries. We share 'hands-on' pro-bono expertise with those that otherwise lack access to knowledge. Our mission is "to share knowledge for vibrant businesses and better lives".

PUM intervention strategy embraces a solution-based approach through practical low-cost advisory services, targeting specific issues in a company's performance. We focus on transferring knowledge, which is not available locally, to entrepreneurs in developing countries. With 1.500+ voluntary experts on roster, covering over 35 sectors, PUM has expertise and sufficient scale to serve the demand from small and medium sized enterprises across the globe. Annually, we execute over 1700 advice projects.

In addition to one-on-one support to SMEs, our strategy involves a programme-based working method in order to realize more impact. Carrying out a series of missions for several entrepreneurs within the same chain or sector leads to better implementation of advice; a new strategy or technological method will be better developed by the receiving party(/ies). At the same time it allows our experts to optimize their approach and use it among several projects; creating a more long-term impact than performing a single mission for one entrepreneur. For more information, please visit www.pum.nl or contact one of our representatives.

### Roodbont Publishers B.V.



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Roodbont specializes in the production of agricultural content, packaging expert knowledge into powerful tools to advance agribusiness. Our output is organized by livestock species and crops, or tailored to the nature of work. From farmer to farmer, and from teacher to student, knowledge is our strength. We spread our content and theme of knowledge worldwide.

### **SNV Dairy Projects in ESA**



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# **SNV**

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SNV Netherlands Development organisation is an international not-for-profit development organization founded in the Netherlands in 1965 that provides capacity development services to nearly 2,500 organizations in 36 countries worldwide. SNV implements dairy programs in Ethiopia, Kenya, Tanzania, Uganda and Zambia.

Ethiopia: EDGET – Enhancing Dairy Sector Development Growth in Ethiopia (NL DGIS)

Kenya: KMDP – Kenya Market-led Dairy Programme (NL DGIS) Uqanda: TIDE – The Inclusive Dairy Enterprise (NL DGIS)

Tanzania: Income & Employment for Women and Youth in the Dairy Value Chain

(Comic Relief)

Zambia: ZDVCP – The Zambia Dairy Value Chain Project (GIZ)

The total value of these projects (incl. EDGET-2) is EUR 54 million (EUR 49 million Dutch Government). All projects support inclusive business models and work across the dairy value chain with dairy farmers, cooperatives, processors, input suppliers and service providers, industry associations and policy makers. The approach is market-led and geared towards enhanced competitiveness and economic and environmental sustainability of dairy food systems in these countries, with much attention for knowledge exchange, innovations and business linkages, notably in areas such as dairy production, feed & fodder, milk quality, dairy advisory and practical skills development.

### **SNV KMDP**



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SNV is an international not-for-profit development organization founded in the Netherlands in 1965 that provides capacity development services to nearly 2,500 organizations in 36 countries worldwide. SNV helps to alleviate poverty and to spur inclusive development in agricultural value chains and to improve access to basic services including water & sanitation and renewable energy. SNV has offices in most countries in East and Southern Africa and it implements dairy programs in Ethiopia. Kenya, Tanzania, Uganda, Zambia and Zimbabwe.

In Kenya, SNV implements the Kenya Market-led Dairy Program (KMDP) funded by the Netherlands Embassy in Nairobi. KMDP runs from July 2012 to July 2019. The project works across the dairy value chain with dairy farmers (small, medium & large scale) on good dairy management practices, with cooperatives and processors on farmer training, milk quality and governance, with input suppliers and service providers and – at sector level - with policy makers and industry associations. Key themes are feed & fodder, quality based milk payment, skills development, international exposure and business-to-business linkages (B2B) and innovation. All with the aim to increase competitiveness of the Kenyan dairy sector and long term financial and environmental sustainability.

### SNV: Voice for Change Partnership



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**SNV** Voice for Change Partnership

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Voice for Change Partnership (V4CP) Project is a five year programme funded by the Dutch Ministry of Foreign Affairs in Kenya and six other countries. The project is led by SNV Netherlands Development Organization and implemented in partnership with IFPRI. In an increasing dynamic and global context, SNV is partnering with Civil Society Organisations (CSOs) to foster collaboration among relevant stakeholders and with evidence advocating for an enabling environment across various themes, key among them - Nutrition and Food Security.

The dairy sector is one of the largest agricultural sub-sectors in Kenya largely dominated by smallholder production and informal market supply which combined, increase quality and safety challenges. Poor milk quality results in reduced incomes to farmers due to milk rejection or spoilage and could pose health risks to consumers. Under V4CP - Nutrition and Food Security theme, SNV is partnering with Consumer Unity and Trust Society (CUTS), Sustainable Agriculture Community Development Programme (SACDEP) and other civil society organisations to advocate and lobby reduction of losses and improved safety in the milk value chain through policy and practice change.

As a result of V4CP project, collaboration with the government is improving and consumer awareness on milk safety is growing as seen through stakeholder forums and trainings facilitated at county level led by Kenya Dairy Board, information material disseminated at a number of farmer field days organized by County Governments and increased interaction on food safety issues on an online consumer platform established which provides channel for consumer complaint and redress.

## UNIFORM-Agri



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UNIFORM-Agri is an international company that develops, sells and supports management systems for dairy farmers all over the world. We are specialists in recording and managing dairy farm data. Our aim is to provide you with the best dairy herd management software you can get.

Every day thousands of dairy farmers around the world rely on their UNIFORM software for the daily administration and management reporting on their dairy herd on their PC and or SmartPhone.

Continual product development and annual support contracts mean that the UNIFORM software is always up to date for the latest changes in both hardware and software platforms, regulatory changes and industry practices.

#### Van den Heuvel Dairy & Food Equipment B.V.



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Van den Heuvel Dairy and Food Equipment is a well-known supplier of quality processing machinery for dairy and food products with a capacity of 500 - 100,000 liters per day. Our company origins are dairy farming and milk processing. Through continuous improvement and innovation we supply our customers with quality products and service all over the world, either with a single machine or a complete turn-key project.

#### Turn-key projects

We are able to provide diversified and custom-made solutions by considering the clients specific budget requirements and production process capacity. Van den Heuvel's greatest credit is in delivering new equipment side-by-side with quality re-manufactured equipment that incorporates the latest technical advances in safety, design and electronics. This results in considerable financial savings without compromising the quality of the end product for the customer.

"Our commitment to quality and to the needs of our customers remain our top priority. We will do whatever it takes to retain your valued trust". As we head into the future you can be assured that at Van den Heuvel we will maintain our tradition and commitment to quality and excellence.

### Wageningen Livestock Research



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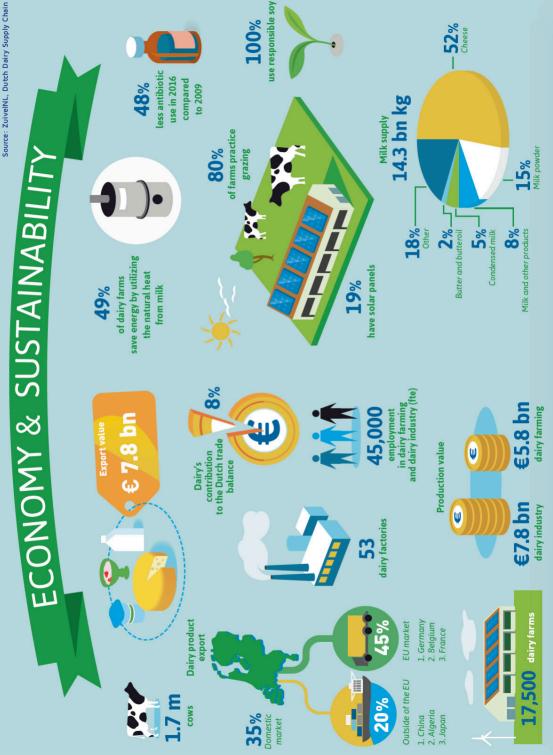


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Stichting Wageningen Research consists of 12 specialized institutes for applied research in the domain of healthy food and living environment. It collaborates with Wageningen University under the external brand "Wageningen University Research" (WUR), one of the leading organizations in its domain worldwide. Wageningen Livestock Research (WLR) is WUR's animal science contract research institute.

WLR's 150 researchers focus on applied research for policy and practice, with longstanding experience in Europe and the Global South. East Africa is a key focal area, where WLR provides technical assistance to a number of development projects and private sector parties in dairy, poultry, and triple-P sustainability. WLR has a long track record of coordination and participation in these projects, focusing on advice, training and research.

Projects in Kenya include KMDP (SNV), 3R Kenya (WUR), and ADIAS (WUR), and upcoming Africa Milk project, while projects in neighboring Ethiopia (DairyBISS, WUR) and Uganda (TIDE, SNV) offer additional opportunities for regional comparison.







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